

**Delaware Division of Professional
Regulation**

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Real Estate Commission

12/13/2018 09:00 AM

861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted: 12/6/18 AW
12/12/18 AW



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
REAL ESTATE COMMISSION

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AMENDED AGENDA
(Amended items are noted with an
asterisk*)

I. Call to Order

II. Review and Approval of Minutes

- A. November 8, 2018 Meeting Minutes

III. Unfinished Business

- A. Review Recommendation for Jennifer J Jones
- B. Review and Consider Executed Consent Agreement and Proposed Order for Kariann Orlowsky
- C. Review and Consider Revised Executed Consent Agreement and Proposed Order for Robert Wheatley
- D. Review and Sign Final Order for Cedric Allen

IV. New Business

- A. Education Committee Report - November 1, 2018 & December 6, 2018
 - 1. Ratification of Delaware School of Real Estate Courses (Dec. 6th meeting)*

1. Code of Ethics - New Licensee Module 1
 2. The Agreement of Sale - New Licensee Module 2
 3. RE Documents & Seller Representation - New Licensee Module 3
 4. Agent Etiquette - New Licensee Module 4
 5. Agency & Fair Housing - Module 1
 6. Code of Ethics - Module 2
 7. 50 Shades of Contracts: An Advanced Look at the Agreement of Sale - Module 3
 8. RE Jeopardy - RE Documents - Module 3
 9. Risk Management - Module 4
 10. RE Jeopardy - Office Management - Module 4
 11. Disclosures - Module 5
 12. Current Issues in Agency Law - Module 5
 13. RE Jeopardy - RE Practices - Module 6
 14. Don't Let Your Sale Fall Apart (and what to do if it does) - Module 6
 15. Short Sales - Module 6
 16. Credit 101 - Module 7
 17. The 15 Minute Walkthrough - How Houses are Built and What Goes Wrong - Module 7
- B. Applications for Licensure
1. Ratification of Associate Brokers/Brokers/Salespersons Applications - List Attached
- C. Review of Salesperson Application(s)
1. Charles Gianakis
- D. Review of Office Relocation Application(s)
1. Coldwell Banker Vacations
 2. Coldwell Banker Residential Brokerage
 3. Prestige Realty*

E. Review of New Office Application(s)

1. Sky Realty
2. Preferred Properties of DE, LLC/5 Star Properties of DE, LLC
3. Silver Lake Realty, LLC
4. REMax Edge, LLC*
5. Coastal Real Estate Group, LLC*
6. Coastline Realty*

F. Review of Reinstatement Application(s)

1. Autumn Stratton*

G. Status of Complaints

1. Complaint #02-27-18 - Sent to AG's Office

V. Correspondence

VI. Other Business before the Commission (For Discussion Only)

VII. Public Comment

VIII. Next Meeting Date - January 10, 2019

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.